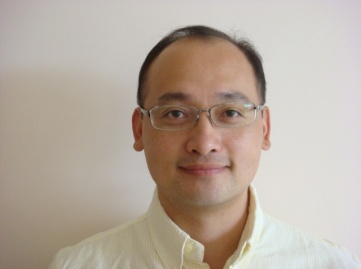
**David Fan (范 綱 倛)**

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Age: 49

Birthday: 1970.5.12

Nationality: ROC (TAIWAN)

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**WORK EXPERIENCE & JOB DUTIES**

1. **Upsky trading Limited (Vendor) - 150 employee**

**Period: 2014.5 – 2019 March**

**Position: Senior manager**

**Main duty:**

1. 1st mainly duty: Lead the projection/development team to work with brands designer teams from development to production process. Responsible for all the development prototypes lines review & internal corrections, then work with importers & retails designers & technician for prototypes to sales samples, confirmation samples and production grading setting. Monitor the prototypes/sales samples quality, finishing, delivery…. to meet customer standard and need.
2. 2nd mainly duty: Responsible for developing new customers from customer sourcing teams presentation, samples development, fitting, confirmation samples, pricing, audit …, process setting to orders placement, and lead into vendor production procedure for both parties. For example: Halston, Aerosoles, JC Penny, Vida.
3. Attend NY FFANY Shoe Show and visit customers to link & maintain the business relationship.
4. Audit factory: Helping vendor to assistant factories to pass customers audit requirements.
5. Customers service.
6. Production brands & customers: Charles David, Aerosoles, New York Transit, Steven Madden, Dolce Vita, Easy Street, Ross, Sears, JC Penny…
7. **Great Sino (H.K.) Ltd. –*Trading co.* – Vendor (160 *employee)***

***Position---2010.10~ 2013.09 Brand Manager:***

Responsible Brands : Taryn Rose, Splendid, Ella Moss, New York Transit

**Main duty:**

1. Lead the teams to work with USA brands designers’/line builders directly, from development to fitting samples, and confirmation samples. Control the prototypes, sales samples to meet the lines, materials, quality and schedule request from brands need.
2. Once have production, lead the teams to link with commercial team from sales samples to fitting & confirmation samples standard set up before production.
3. Responsible for Taryn Rose from samples development, fitting samples, confirmation samples, working pricing with factories and orders placement … to production quality & schedule control.
4. **Winprofile Shoes Factory**— *3800 employees; 9 production lines; Major production of Fashion women’s shoes.*

Used to be the key supplier of Nine West, Enzo Angiolini, Easy Spirit, and then mainly occupied by CLARKS, SOFFT, BCBG, Vince Camuto, Steve Madden, Mudd, Guess and Brown Shoes.

***Position:***

***A. 2001.05~2002.06 Product Development Officer***

***B. 2002.07~2005.03 Sample Room Assistant Manager***

***C. 2005.04~2006.09 Assistant Marketing Manager***

***D. 2006.10~2009.10 Marketing Manager***

**Main duty:**

1. ***Product Development officer:*** *r*esponsible the account of Nine west, Enzo, Mudd development/fitting/confirm samples, and work with vendors/customers to meet the brands need, including the sourcing materials, paper patterns corrections, fitting, confirmation samples, grading...
2. ***Sample Room Assistant Manager:*** Lead development team & sample room of factory to meet the need of customers from development, confirmation samples, grading requirements, quality & schedule control. Techniques problems solving with customers & masters, technique package transfer into production procedure.

**C & D.** ***Marketing manager:*** worked with USA, UK customers, vendors or retails to archive customers/buyers needs from development to confirmation samples, costing, planning, materials purchase, quality control and shipment on time. Such as Clarks UK & USA, Marc Fisher, Vince Camuto, Max Oriental, Brown Shoe, Prima Royale, Mudd, ESO,….

1. **Golden Chang Shoes Factory**--- *12000 workers; 25 production lines; Major product: Goodyear welt construction shoes/ Cement/ Waterproof/ GORE-TEX…etc.*

*A “Top 1” Goodyear welt construction factory in the world! Key Supplier of the top brand such as: Timberland, Wolverine, Caterpillar, Hush Puppy, Harley-Davidson, HYTEST, Coleman, Merrell, Gore-Tex, ...etc*

***Position:***

***1998.07~2001.02 Planning & Operation Supervisor***

***Raw Material Quality Control Inspection Supervisor***

**Main duty:**

1. Ensure production and standard requirements are adhered to Quality and time frames. Prepare the pricing structure and order placement and consolation. Gather the information and prepare regular business reports. Closely monitor the production performance with the materials connection.
2. QC inspection of all relative materials to archive different markets standards and inventory control to maintain the best interest of company.
3. **Firness footwear Shoes factory** --*1500 labors; 4 production lines; Major production of Goodyear welt construction shoes.* I*t makes shoes for American Eagle, Lee, Indian, Meldisco…etc.*

***POSITION:***

***1998.01~1998.06 Assistant Purchaser & Production Manager***

***1997.03~1997.12 Product Planning, Merchandiser & Q.C (Dong Guang China)***

***1995.11~1997.02 Raw material Merchandiser (Taiwan head office)***

**Main duty:**

In charge of the production and fit approval process. Ensure production and standard requirement are adhered to Quality and time frames. Cost analysis and control by negotiation with suppliers regularly. Monitor production planning, vendor performance and product delivery.

Source new suppliers, evaluating performance of suppliers, inventory & stock controlling. Following the purchasing orders, negotiation prices for raw materials including mould, leather, fabric, textile accessories, hardware, ornament , plastic parts and processing (embroidery & screen printing). Non stop material researching to keep alive in the market.

**EDUCATION BACKGROUND**

1989.09~1993.06 Bachelor [Tung Hai University of Taiwan]

**OTHER SKILL**

Fluent Verbal and Written English & Mandarin.

Skills in Window Office, Power Point, Photoshop.

**DATE OF AVAILABILITY:** TWO WEEKS

**SALARY: NEGOTIABLE**